
The R&D Landscape in São Paulo, Brazil

Carlos H. de Brito Cruz

Science Director

FAPESP

ESPCA Aerosols, IFUSP, 20190722

- R&D in the State of São Paulo, Brazil
 - The São Paulo Research Foundation, FAPESP
- A bird's eye view on R&D results in São Paulo
 - The challenge of obtaining more impact from research in three dimensions: Scientific, Social, Economic
- Research collaboration strategy
 - Research collaboration across geographies and institutions
 - University-Industry joint R&D
 - Start-ups and Small Business R&D

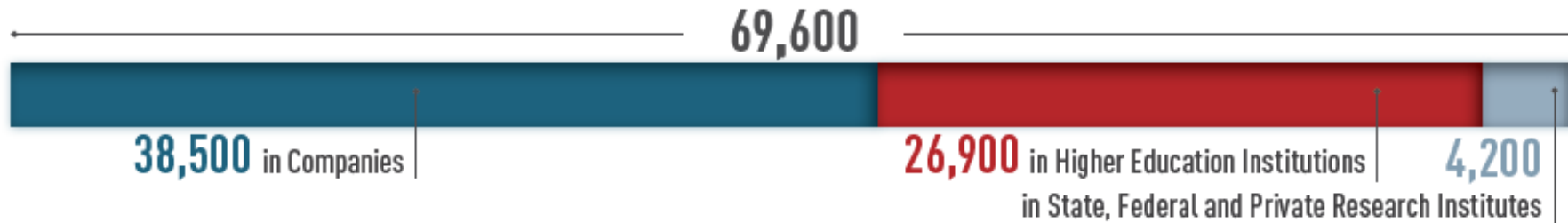
State of São Paulo, Brasil



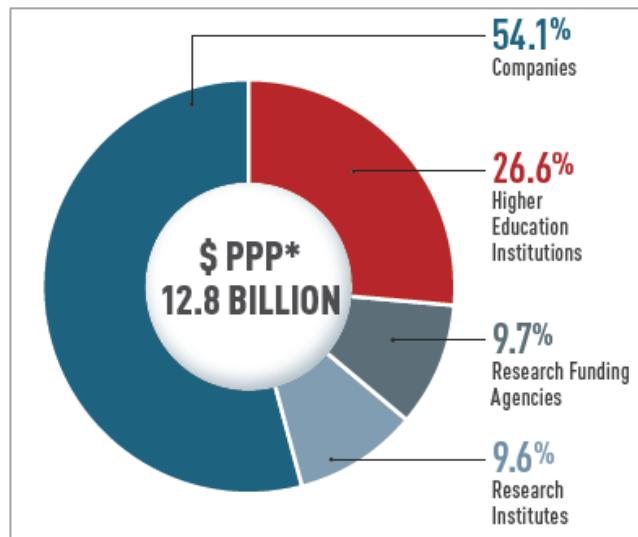
- 42 Million people
- 32% of Brazil's GDP
- 45% of Brazilian science
- 39% of the PhDs graduated in Brazil (7,319 in 2017)
- 13% of State budget to HE and R&D
- 1.3% GDP for R&D (2017)

São Paulo: 69,600 researchers, 151 institutions, 15,000 innovative companies

RESEARCHERS IN SÃO PAULO STATE (full-time equivalent researchers – FTE)



Source: Higher Education Institutions: INEP; Geocapes; CNPq; Painel de Investimentos; Capes: Geocapes e FAPESP. Research Institutes: São Paulo State Department of Planning & Administration; Companies: IBGE – Pintec. Charted by FAPESP. Note: The data for INEP and Geocapes 2017 reproduced the data for 2016, the latest available year. For the methodology used here, see *Indicators of Science, Technology & Innovation in São Paulo 2010*, FAPESP, 2011.



151 institutions with mission guided to research activities and around 15,000 innovative companies



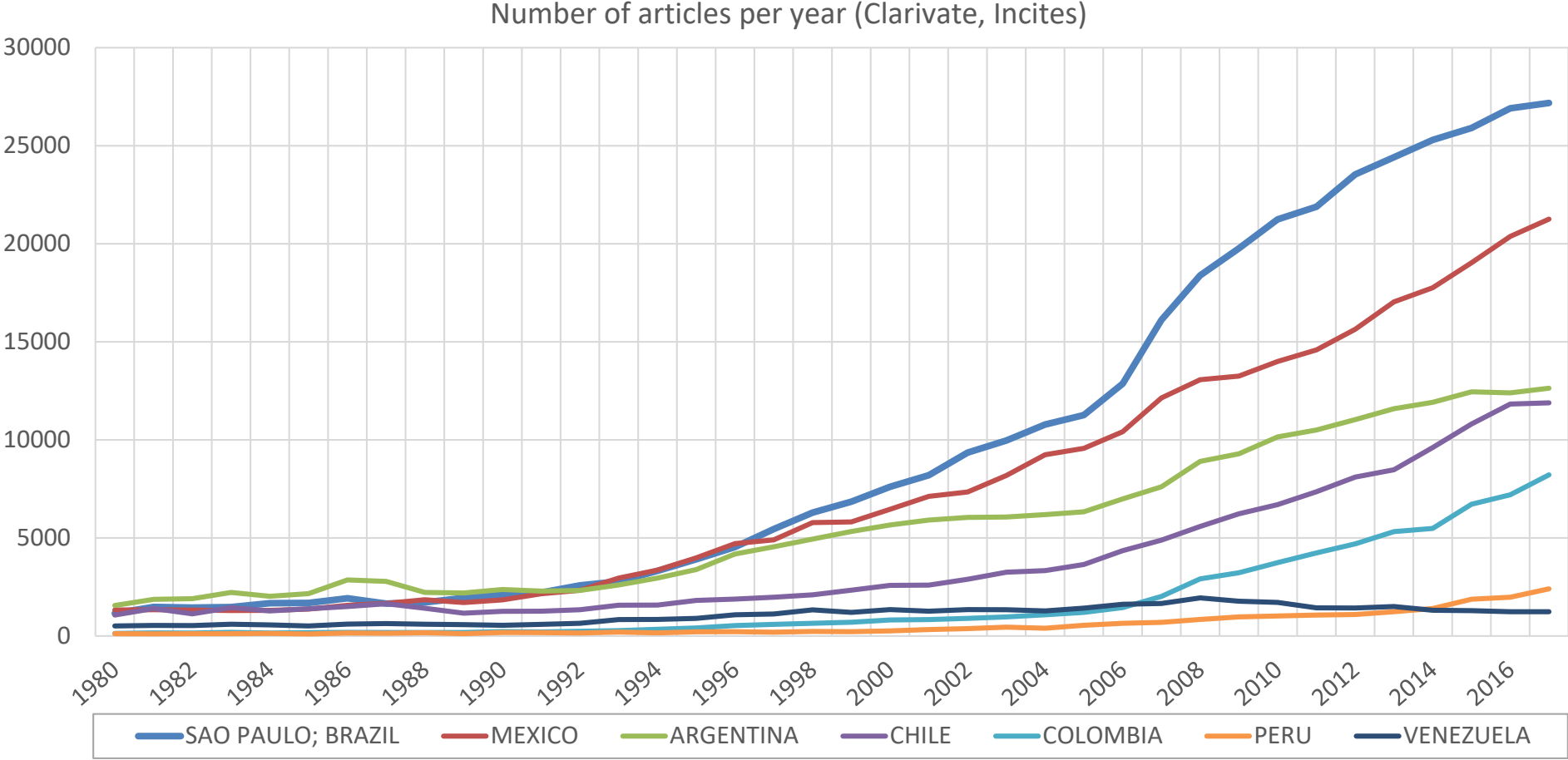
FAPESP: São Paulo Research Foundation

- Mission: support research in all fields
- Funded by the State of SP: 1% of all tax revenues
- All proposals are peer reviewed (26,000 in 2018)
 - Time for decision ~ 70 days; 41% success rate
- Annual budget: R\$ 1,216 billion in 2018
 - Fellowships
 - In Brazil: 2,500 SI, 1,150 MSc, 2,400 DrSc, 1,700 Post-docs
 - Abroad: 1,200 per year
 - Academic R&D
 - 17 Centers (11-yrs dur.), 400 Thematic (5-yrs), 300 Young Investigators (5-yrs), 2,800 Regular (2-yrs)
 - University-Industry Joint R&D: Microsoft, Vale, Petrobrás, Embraer, Boeing, etc.
 - 14 Engineering Res. Centers: 10 years joint grants FAPESP/Industry – PCBA, GSK, BG/Shell, Embrapa, ...
 - Small business R&D (PIPE): 1,500 SBE's (246 contracts in 2018, many start-ups)



FAPESP: BASIC, APPLIED, ACADEMIC, BUSINESS RESEARCH

Researchers in São Paulo, Brazil publish more than any Latin American country



A growing list of high impact research results.....

Ciência e Tecnologia ajudando a melhorar o Brasil

Energia para o Brasil

- Auto-suficiência energética
- Biocombustível a única economia industrializada que não depende do petróleo para veículos leves
- Mais eficiente produtor de etanol no mundo
- 30% da produção mundial de etanol
- 3 milhões de veículos flex-fuel, 95% de etanol
- Prospecção, perfuração e extração de petróleo em águas profundas

Redução de emissões de gases de efeito estufa

Open house gas emissions in the production and use of ethanol from sugarcane in Brazil: The 1990-2008 average and a prediction for 2020

Higher productivity sugarcane: 84 → 148 → 212 → 381 ton/Ha??

Sugarcane for biorefinery production: an assessment of yield and regulation of sucrose content

Sugarcane research

Brazil Energy Supply - 2014

1980-2013: change in energy sources in the State of São Paulo, Brazil

Aerodinâmica, Fluidodinâmica computacional

Adaptive mesh refinement and computing for aerodynamic flow simulations

Embraer-FAPESP: R&D to build an innovative jet

Computational Fluid Dynamics (CFD) simulation and test

Alimento para o Brasil e para o mundo

Preço do alimento em cidades do estado de SP, 2010 a 2008

Pesquisa em saúde melhora os protocolos de tratamento

The use of personalized biomarkers and liquid biopsies to monitor treatment response and disease recurrence in locally advanced rectal cancer after treatment (chemoradiation)

Biologia Molecular Avançada para Saúde e Agricultura

Latin America's first kinase laboratory

BIOTA: cascading effects in evolution

Functional Extinction of Birds Drives Rapid Evolutionary Changes in Seed Size

SP Environment Secretary bases Resolution on BIOTA research

Plus two Governor's Edits

Preço do alimento em cidades do Estado de São Paulo

SOAR: Southern Observatory for Astrophysical Research

U.S. leads effort in partnership with U.S. & U.K. for SOAR project

Ancient Philosophy

Philosophia Antiqua

BIOTA: cascading effects in evolution

Functional Extinction of Birds Drives Rapid Evolutionary Changes in Seed Size

Governo usa resultados de pesquisa para leis de conservação ambiental

Leis de Conservação e Resoluções

Ideas might start as abstractions

PHOTONIC COMPUTING

...then evolve into a concrete idea that industry can recognize...

International Commercial Bank and Trust

Result: FAPESP-Embraer-Poli, USP Research Center for Comfort Engineering

Political science

Presidential Power, Legislative Organization, and Party Behavior in Brazil

How did Man come to America?

Testing Evolutionary and Dispersion Scenarios for the Settlement of the New World

Coherent Optical Technologies

PADETEC, Unicamp, FAPESP

Unicamp start-ups: 454 companies, >21.995 jobs, yearly rev. R\$ 3 billion

Higher productivity sugarcane: 84 → 148 → 212 → 381 ton/Ha??

Review article

Sugarcane for bioenergy production: an assessment of yield and regulation of sucrose content

Alessandro J. Waclawovsky^{1,†,‡}, Paloma M. Sato^{1,‡}, Carolina G. Lembke¹, Paul H. Moore² and Glauca M. Souza^{1,*}

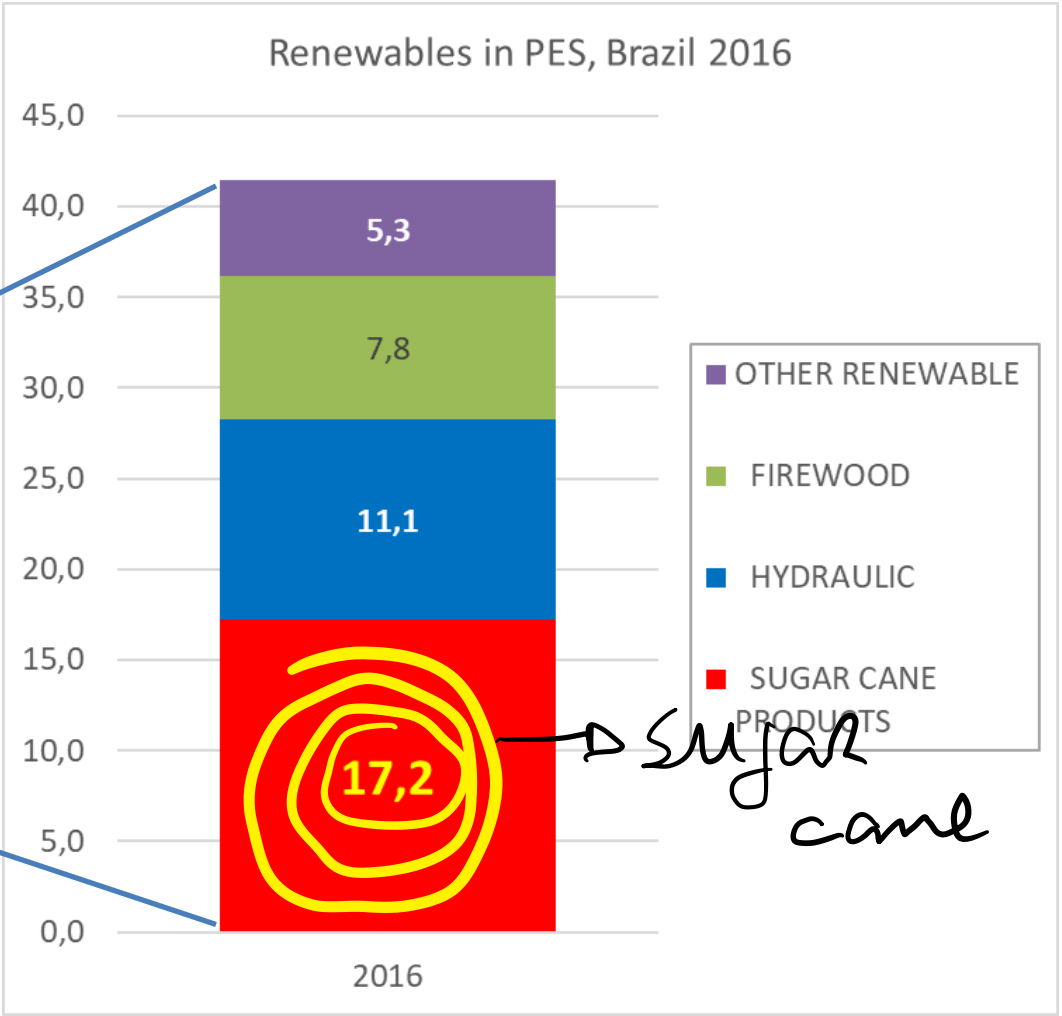
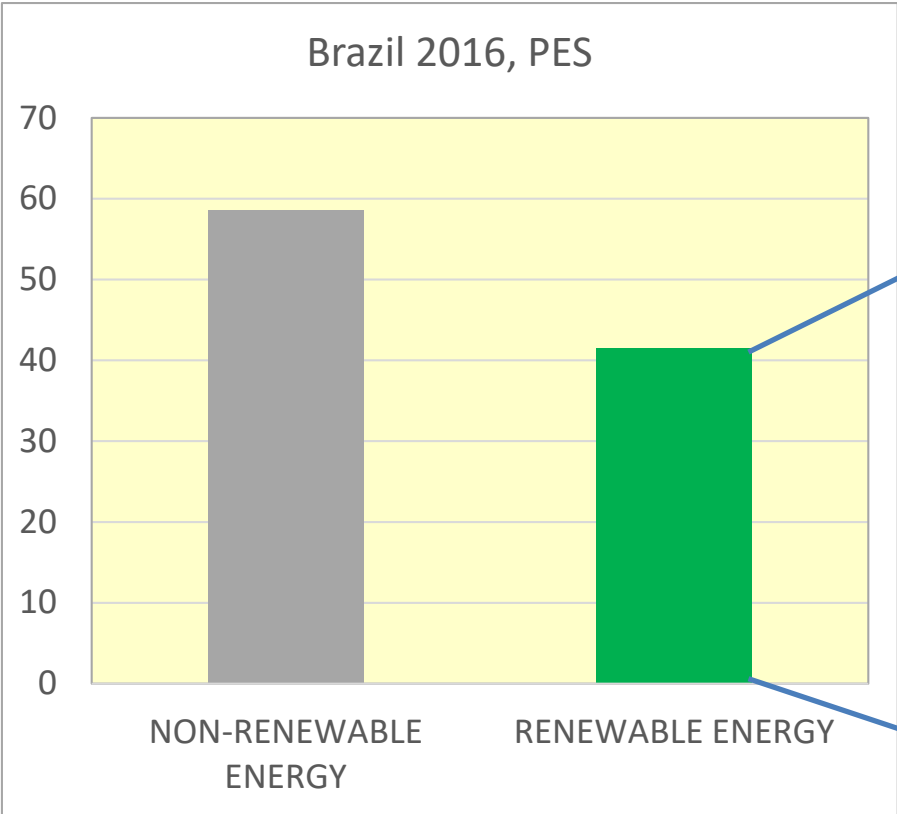
¹*Departamento de Bioquímica, Instituto de Química, Av. Prof. Lineu Prestes, São Paulo, Brazil*

²*Hawaii Agriculture Research Center, Kuniā, HI, USA*

Table 1 Average, maximum and theoretical sugarcane yields (Australia, Colombia, and South Africa) and total dry matter production

Type of yield	Cane yield	Biomass*	
	t/(ha yr)	t/(ha yr)	g/(m ² d)
Commercial Average	84	39	10.7
Commercial maximum	148	69	18.8
Experimental maximum	212	98	27.0
Theoretical maximum	381	177	48.5

Brazil Energy Supply - 2016



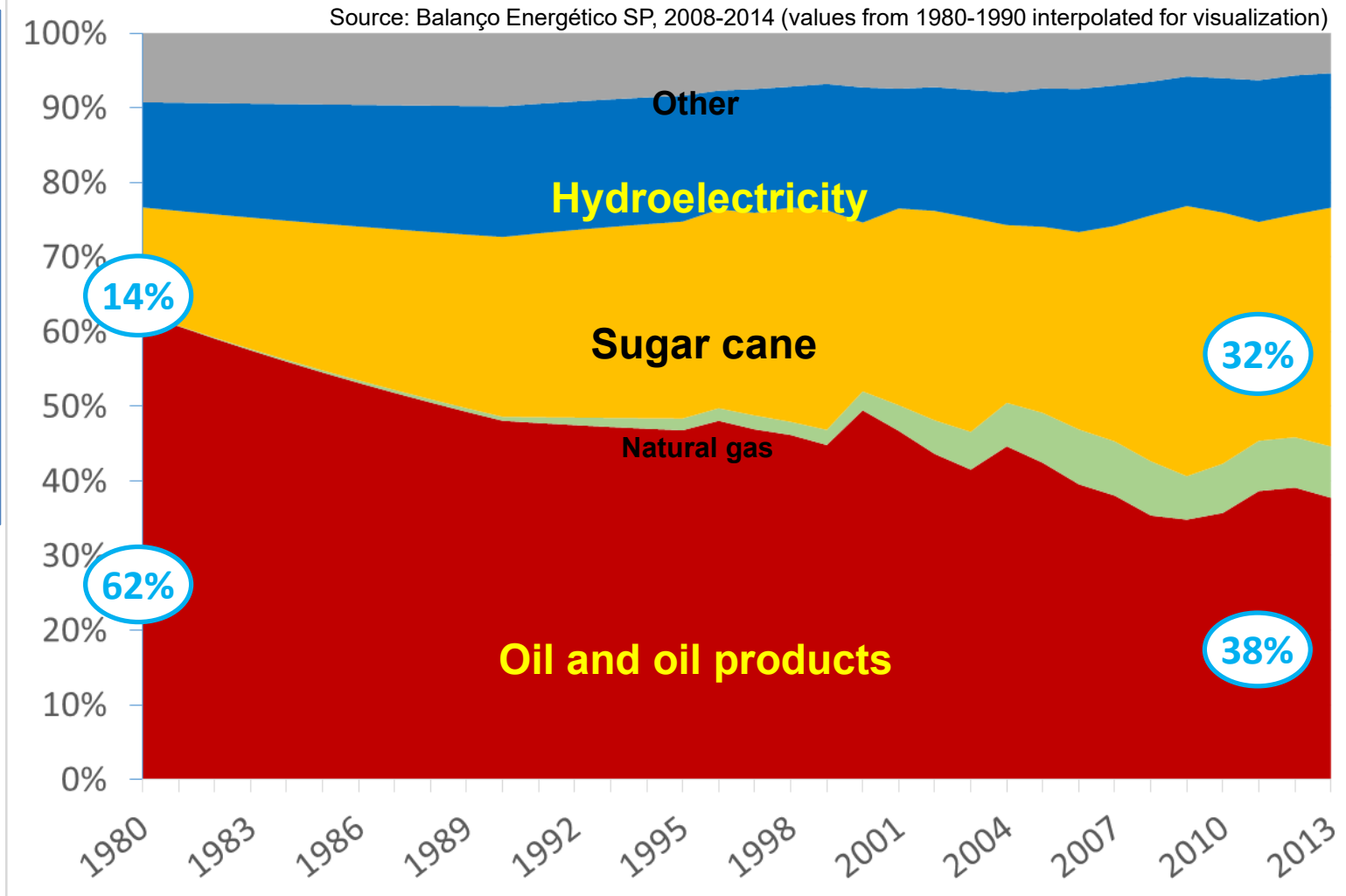
1980-2013: change in energy sources in the State of São Paulo, Brazil

State of São Paulo

- 42 million people
- 32% of Brazil's GDP
- 55% of Brazilian ethanol production

1980 – 2013

- Oil down from 62% to 38%
- Cane up from 14% to 32%



Research about the Amazon

HOME ABOUT PROGRAM REGISTRATION DIRECTIONS PUBLICATIONS



<http://fapesp.br/amazonsymposium/category/public>

PUBLICATIONS



Science of the Amazon

The São Paulo Research Foundation (FAPESP) has been providing continuous support to research projects that stu
[...]

FAPESP-U.S. COLLABORATIVE RESEARCH ON THE AMAZON

There will be a live webcast of the symposium on October 28
at: www.wilsoncenter.org/event/fapesp-us-collaborative-research-the-amazon

The São Paulo Research Foundation (FAPESP) and the United States Department of Energy Office of Science, in partnership with the Wilson Center's Brazil Institute, cordially invite you to an all-day symposium on collaborative research projects led by scientists in the state of São Paulo, Brazil and in the U.S. targeting the discovery of new science about the Amazon.

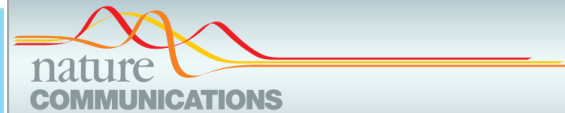
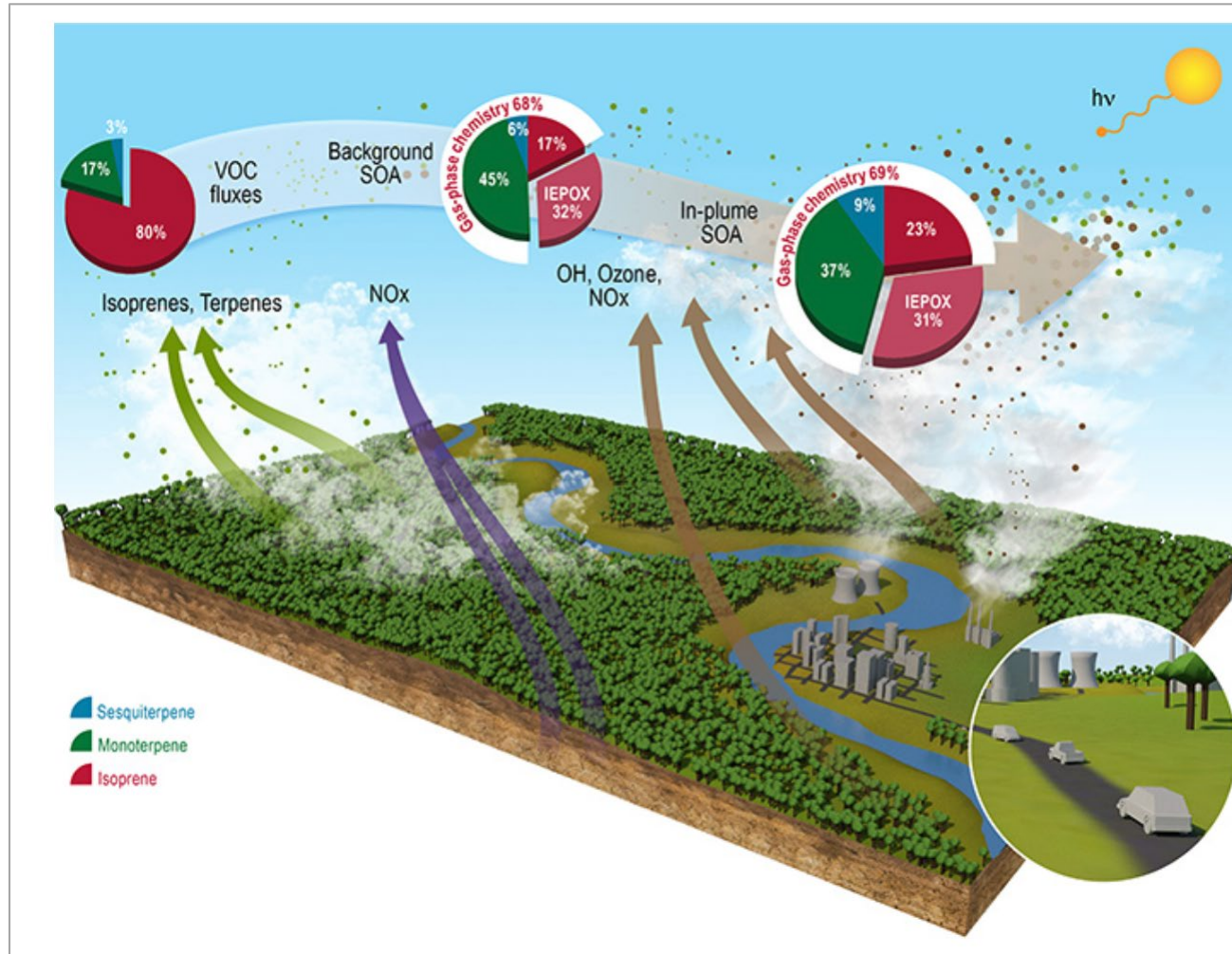
The presentations will include the projects that are part of the Green Ocean Amazon (GOAmazon) research initiative, as well as other FAPESP partnerships.

Venue: Wilson Center – Washington – DC
One Woodrow Wilson Plaza
1300 Pennsylvania Ave. NW
Date: October 28th – 8:30AM

U.S. Secretary of Energy, [Ernest Moniz](#), will keynote the event.

GO Amazon is financed by the U.S. DOE, FAPESP and the Amazon Research Foundation (FAPEAM), among other partners.

Pollution above Manaus and the formation of aerosols over the rainforest



ARTICLE

<https://doi.org/10.1038/s41467-019-08909-4>

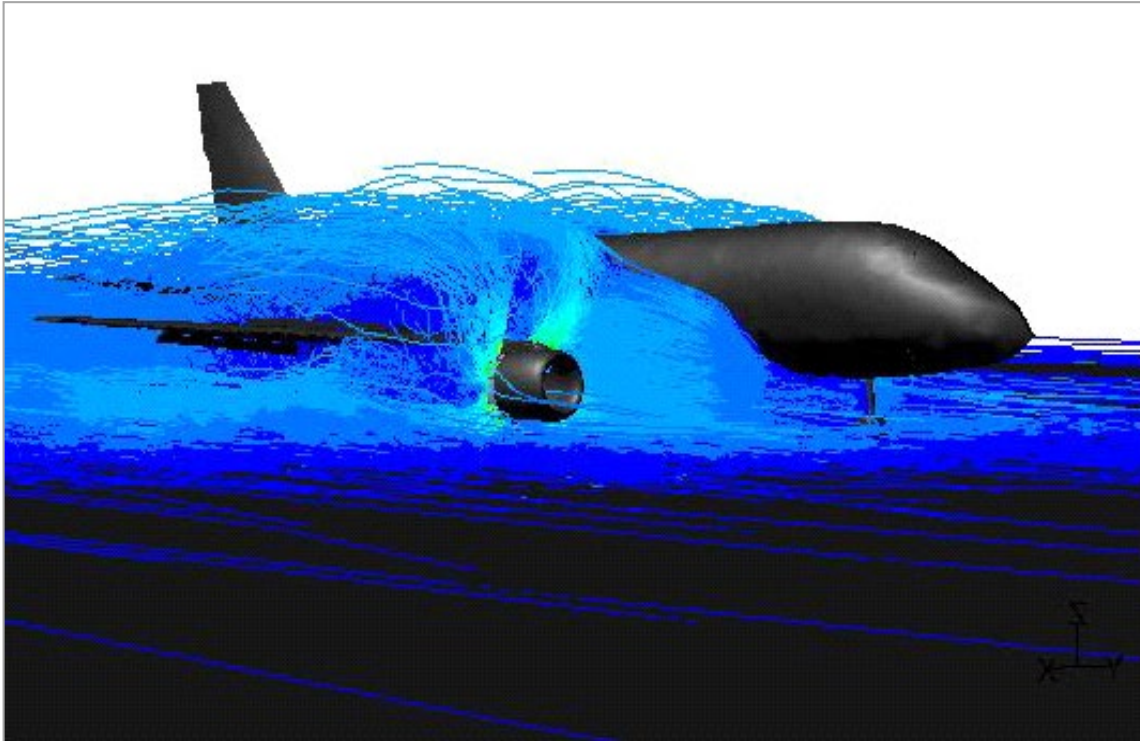
OPEN

Urban pollution greatly enhances formation of natural aerosols over the Amazon rainforest

Manish Shrivastava¹, Meinrat O. Andreae^{2,3,4}, Paulo Artaxo⁵, Henrique M.J. Barbosa⁵, Larry K. Berg¹, Joel Brito⁶, Joseph Ching⁷, Richard C. Easter¹, Jiwen Fan¹, Jerome D. Fast¹, Zhe Feng¹, Jose D. Fuentes⁸, Marianne Glasius⁹, Allen H. Goldstein¹⁰, Eliane Gomes Alves¹¹, Helber Gomes¹², Dasa Gu¹³, Alex Guenther^{1,13}, Shantanu H. Jathar¹⁴, Saewung Kim¹³, Ying Liu¹, Sijia Lou¹, Scot T. Martin¹⁵, V. Faye McNeill¹⁶, Adan Medeiros¹⁷, Suzane S. de Sá¹⁵, John E. Shilling¹, Stephen R. Springston¹⁸, R.A.F. Souza¹⁹, Joel A. Thornton²⁰, Gabriel Isaacman-VanWertz²¹, Lindsay D. Yee¹⁰, Rita Ynoue²², Rahul A. Zaveri¹, Alla Zelenyuk¹ & Chun Zhao²³

The implication is that increasing anthropogenic emissions in the future might substantially enhance biogenic SOA in pristine locations like the Amazon.

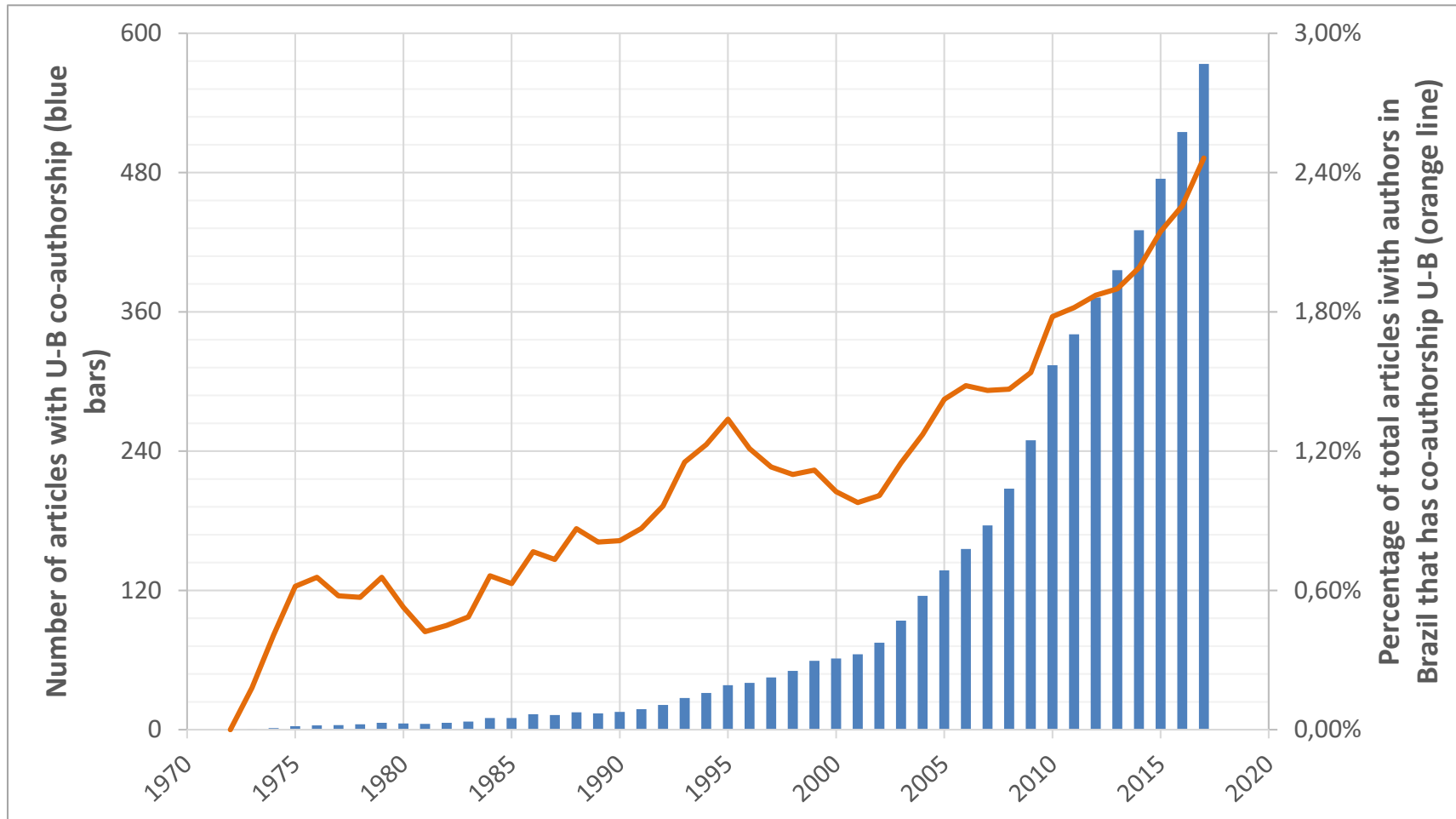
Embraer-FAPESP: R&D to build an innovative jet



Computational Fluid Dynamics (CFD)
modelling and tests
R&D co-funded by FAPESP, several
universities



Collaboration: University-Business research collaboration in the state of São Paulo, Brazil



- Main partners**
- Petrobras
 - Novartis
 - Pfizer
 - Roche
 - GSK
 - IBM
 - Vale/ITV
 - Merck
 - Eletrabras
 - AstraZeneca
 - Fibria
 - Westat
 - Janssen
 - Embraer
 - Bayer
 - Monsanto
 - Agilent
 - Braskem
 - Boehringer Ingelheim
 - Sanofi

Engineering Research Centers at FAPESP: Advanced Joint University/Industry Research

- A long-term plan for Advanced Research
- Center is hosted in a university/institute,
 - Center Director is a professor/researcher
 - Adjunct Director is a researcher from the company as a visiting professor at the university
 - Other company researchers participate as visiting professors
- Up to 10-years contract, w. reviews on years 3, 5, 7
- Cost sharing: FAPESP: Industry: University ~ 1:1:2
 - US\$ 0.5 – 4 million per year from FAPESP and Company, plus labor and infrastructure costs by university

Engineering Research Centers: R\$ 1,02 billion in contracts; FAPESP+Business+Host (Univ/Res Inst)

1. Peugeot-Citroen/Unicamp: Biofuel Engines Engineering Research Center
2. 10+ Pharmas/SGC/Unicamp/Oxford/Toronto/N. Carolina: Structural Genomics Center @ Unicamp
3. GSK/I. Butantan: Engineering Research Center on Target Discovery
4. GSK/UFSCAR: Engineering Research Center on Sustainable Chemistry
5. Shell (British Gas)/USP: Engineering Research Center on Natural Gas
6. Natura/USP: Applied Research Center on Well-being and Human Behavior
7. Embrapa/Unicamp: Agriculture, Gene Editing, Climate Change
8. Shell (BG)/Unicamp/USP/IPEN: New Energy
 1. Shell (BG)/Unicamp: Dense Energy Carriers
 2. Shell (BG)/USP: Computational Materials Sciences
 3. Shell (BG)/Unicamp: Advanced Energy Storage
 4. Shell (BG)/IPEN: Methane2Products
9. Statoil/?: Oil Reservoirs
10. Koppert/?: Biological Control
11. Usina S. Martinho/?: Biological Control for Sugarcane
12. IBM/?: Artificial Intelligence

Unicamp: 701 start-ups; 604 active; 30,000 jobs, R\$ 4.8 billion in revenues (2018)



Griaule: internationally competitive biometry technology

≡ EXAME

PME

Empresa de Campinas ganha licitação de US\$ 75 milhões do Pentágono

A brasileira Griaule vai fornecer o sistema de certificação dos dados biométricos de 55 milhões de cidadãos no Iraque e 30 milhões no Afeganistão.

Por **Mariana Desidério**

🕒 8 nov 2018, 14h42 - Publicado em 7 nov 2018, 08h04



Starting with a MSc dissertation on “Cooperative multirobot localization...”.

Localização Multirrobo Cooperativa com Planejamento

Dissertação apresentada ao Instituto de Computação, UNICAMP, como requisito parcial para a obtenção do título de Mestre em Ciência da Computação.

Paulo Gurgel Pinheiro¹

Março de 2009

Prof. Dr. Jacques Wainer (Orientador)

¹ Suporte financeiro de: Bolsa da FAPESP (processo 2007/53606-2) 2007-2009

Planning for Mobile Robot Localization Using Architectural Design Features on a Hierarchical POMDP Approach

PhD Thesis presented to the Post Graduate Program of the Institute of Computing of the University of Campinas to obtain a PhD degree in Computer Science.

Paulo Gurgel Pinheiro¹

August 16, 2013

Posto isto, pode-se apresentar o modelo de detecção negativa que é definido por $p(x_t^{r_1^-} = x | d_t^-)$:

$$p(x_t^{r_1^-} = x | d_t^-) = \frac{p(d_t^- | x_t^{r_1} = x, vis^{r_1}, obs) p(x_{t-1}^{r_1} = x | d_{t-1}^{r_1})}{\sum_{x'} p(d_t^- | x_t^{r_1} = x', vis^{r_1}, obs) p(x_{t-1}^{r_1} = x' | d_{t-1}^{r_1})} \quad (4.3)$$

em que r_1 é o robô que executa a detecção negativa, x_t é a postura do robô r_1 e d_t^- é a informação de ausência de detecção de outro. Os obstáculos são representados pela variável obs e o campo de visão do robô observador por vis^{r_1} .

Toda vez em que um robô não detectar um outro, as estimativas de crença sobre suas posturas são atualizadas. Quando o robô r_1 não detectar o robô r_2 , esta terá suas estimativas atualizadas de acordo com:

$$p(x_t^{r_2} = x | x_t^{r_1^-} = x) = \frac{p(x_t^{r_1^-} = x | d_t^-) p(x_{t-1}^{r_2} = x | d_{t-1}^{r_2})}{\sum_{x'} p(x_t^{r_1^-} = x' | d_t^-) p(x_{t-1}^{r_2} = x' | d_{t-1}^{r_2})} \quad (4.4)$$

em que $x_t^{r_1}$ é a postura do robô r_1 e $x_t^{r_2}$ é a postura do robô r_2 .

...to an idea....+ funding from FAPESP ...+IP protection...

Anticipative Shared Control for Robotic Wheelchairs Used by People with Disabilities

By: Pinheiro, P (Pinheiro, Paulo)^[1]; Cardozo, E (Cardozo, Eleri)^[1]; Pinheiro, C (Pinheiro, Claudio)^[2]

2015 IEEE INTERNATIONAL CONFERENCE ON AUTONOMOUS ROBOT SYSTEMS AND COMPETITIONS (ICARSC)

Edited by: Valente, A; Morais, R; Almeida, L; Marques, L

Book Series: IEEE International Conference on Autonomous Robot Systems and Competitions ICARSC

Pages: 91-96

DOI: 10.1109/ICARSC.2015.26

Published: 2015

Author Information

Reprint Address: Pinheiro, P (reprint author)

+ Univ Estadual Campinas, Sch Elect & Comp Engr FEEC, BR-13083852 Campinas, SP, Brazil.

Addresses:

+ [1] Univ Estadual Campinas, Sch Elect & Comp Engr FEEC, BR-13083852 Campinas, SP, Brazil

+ [2] Fed Inst Educ Sci & Tecnol Ceara IFCE, Dept Telecommun Res, BR-60040215 Fortaleza, Ceara, B...

Wheelie e Gimme, tecnologia inovadora para dirigir cadeira de rodas

Processo: 15/22624-1

Linha de fomento: [Auxílio à Pesquisa - Pesquisa Inovativa em Pequenas Empresas - PIPE](#)

Vigência: 01 de agosto de 2016 - 30 de abril de 2017

The Wheelie - A Facial Expression Controlled Wheelchair Using 3D Technology

By: Pinheiro, PG (Pinheiro, Paulo Gurgel)^[1]; Pinheiro, CG (Pinheiro, Claudio Gurgel)^[1]; Cardozo, E (Cardozo, Eleri)^[2]

2017 26TH IEEE INTERNATIONAL SYMPOSIUM ON ROBOT AND HUMAN INTERACTIVE COMMUNICATION (RO-MAN)

Edited by: Howard, A; Suzuki, K; Zollo, L

Book Series: IEEE RO-MAN

Pages: 271-276

Published: 2017

Author Information

Reprint Address: Pinheiro, PG (reprint author)

+ Univ Estadual Campinas, HOBOX Robotics

Addresses:

+ [1] Univ Estadual Campinas, HOBOX Robotics

+ [2] Univ Estadual Campinas, Dept Elect

Patente(s) depositada(s) como resultado deste projeto de pesquisa

[MÉTODO DE ANÁLISE FACIAL PARA CONTROLE DE DISPOSITIVOS](#) PCT/BR2017/000136 - [Hoobox Robotics Tecnologia do Brasil Ltda ME](#); [Universidade Estadual de Campinas \(UNICAMP\)](#). Eleri Cardozo; Paulo Gurgel Pinheiro - 17 de novembro de 2017

[MÉTODO DE ANÁLISE FACIAL PARA CONTROLE DE DISPOSITIVOS](#) BR1320170243183 - [Hoobox Robotics Tecnologia do Brasil Ltda ME](#); [Universidade Estadual de Campinas \(UNICAMP\)](#). Eleri Cardozo; Paulo Gurgel Pinheiro - 13 de novembro de 2017


[MÉTODO DE ANÁLISE FACIAL PARA CONTROLE DE DISPOSITIVOS](#) BR1020160270650 - [Universidade Estadual de Campinas \(UNICAMP\)](#). PAULO GURGEL PINHEIRO; ELERI CARDOZO - 18 de novembro de 2016

...ao produto e empresa

IT SQUARE MENU

Making HK IT!

新世代AI 商品 打入2019電子市場



HooBox是全球首部以面部表情控制駕駛的自動輪椅，只要向輪椅做出表情，就可以來去自如（網上截圖）

美國拉斯維加斯CES消費電子展剛剛閉幕，不少新世代的電子產品，令人留下深刻印象。機器學習和AI不再單是流行用語，各行各業新產品；包括農業、無人駕駛機，交通工具，醫療設備等等，都加入AI

GADGETGUY

ANNOUNCEMENT:

Quadriplegics to get around with a smile: Intel powers HOOBOX Wheelie 7

RAY SHAW December 3, 2018 5 MIN READ

f t in



We use cookies to ensure that we give you the best experience on



Hoobox is at J&J Innovation Labs, Houston

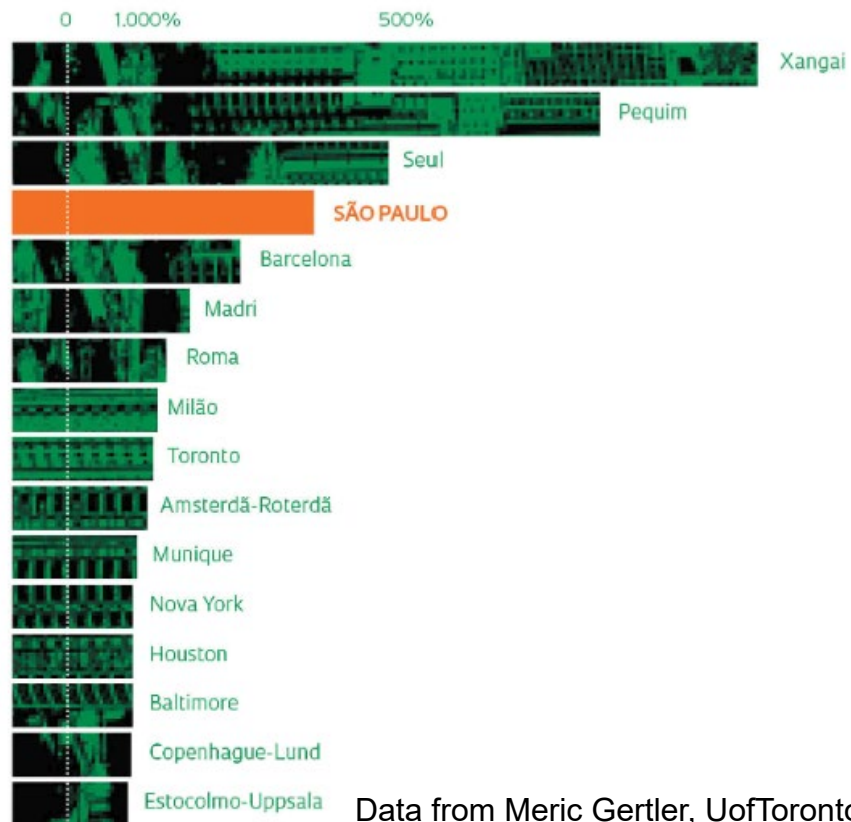


SÃO PAULO: A SCI&TECH HUB IN THE SOUTH

Fast S&T Dynamics in the São Paulo Region

FÔLEGO CRIATIVO

Crescimento percentual da produção científica em cada região metropolitana entre os anos 1996 e 2013



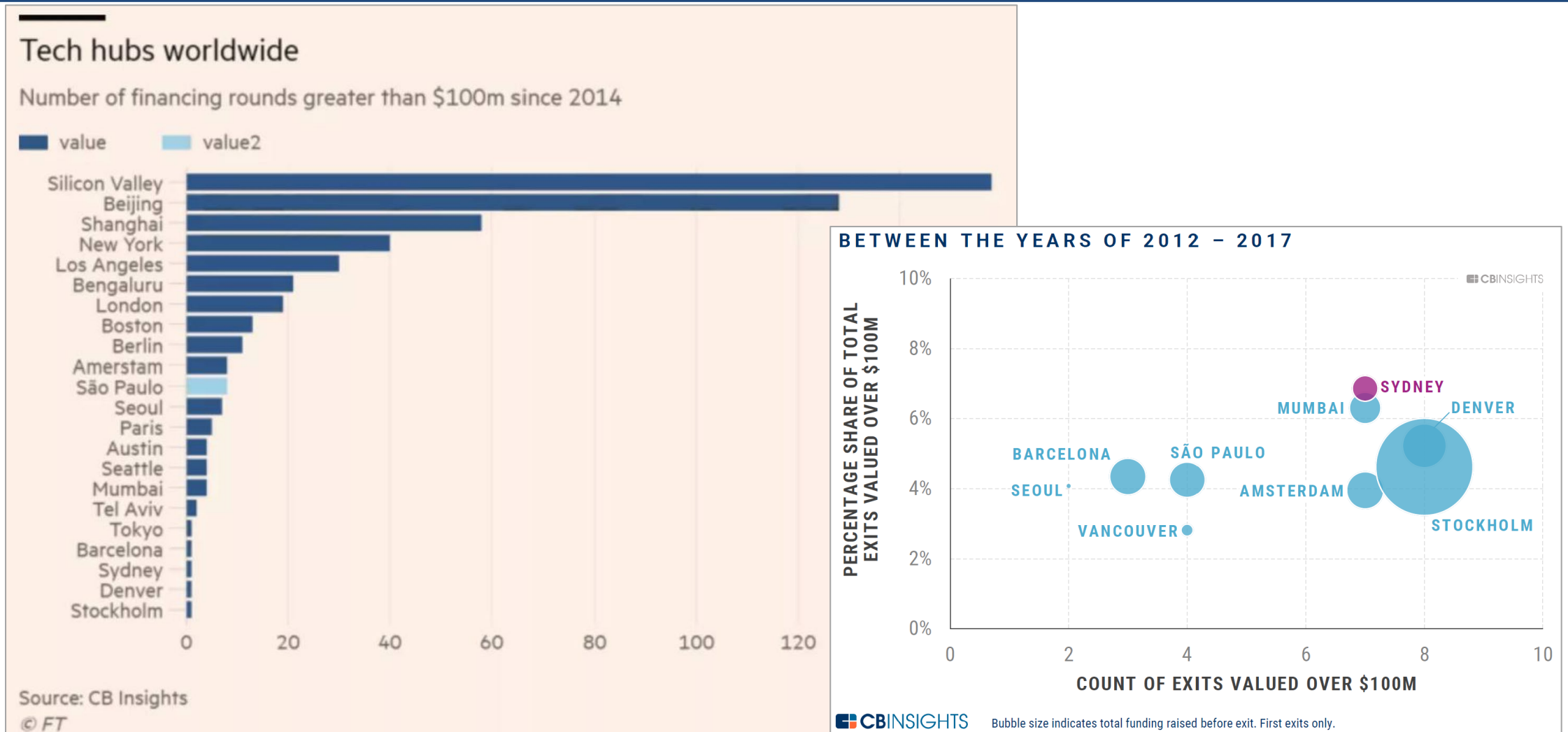
NETWORKS OF KNOWLEDGE

The DNA of innovation in the metropolises

Researcher shows how big universities influence the economy and environment of the urban regions where they are situated

<https://revistapesquisa.fapesp.br/en/2016/03/24/the-dna-of-innovation-in-the-metropolises/>

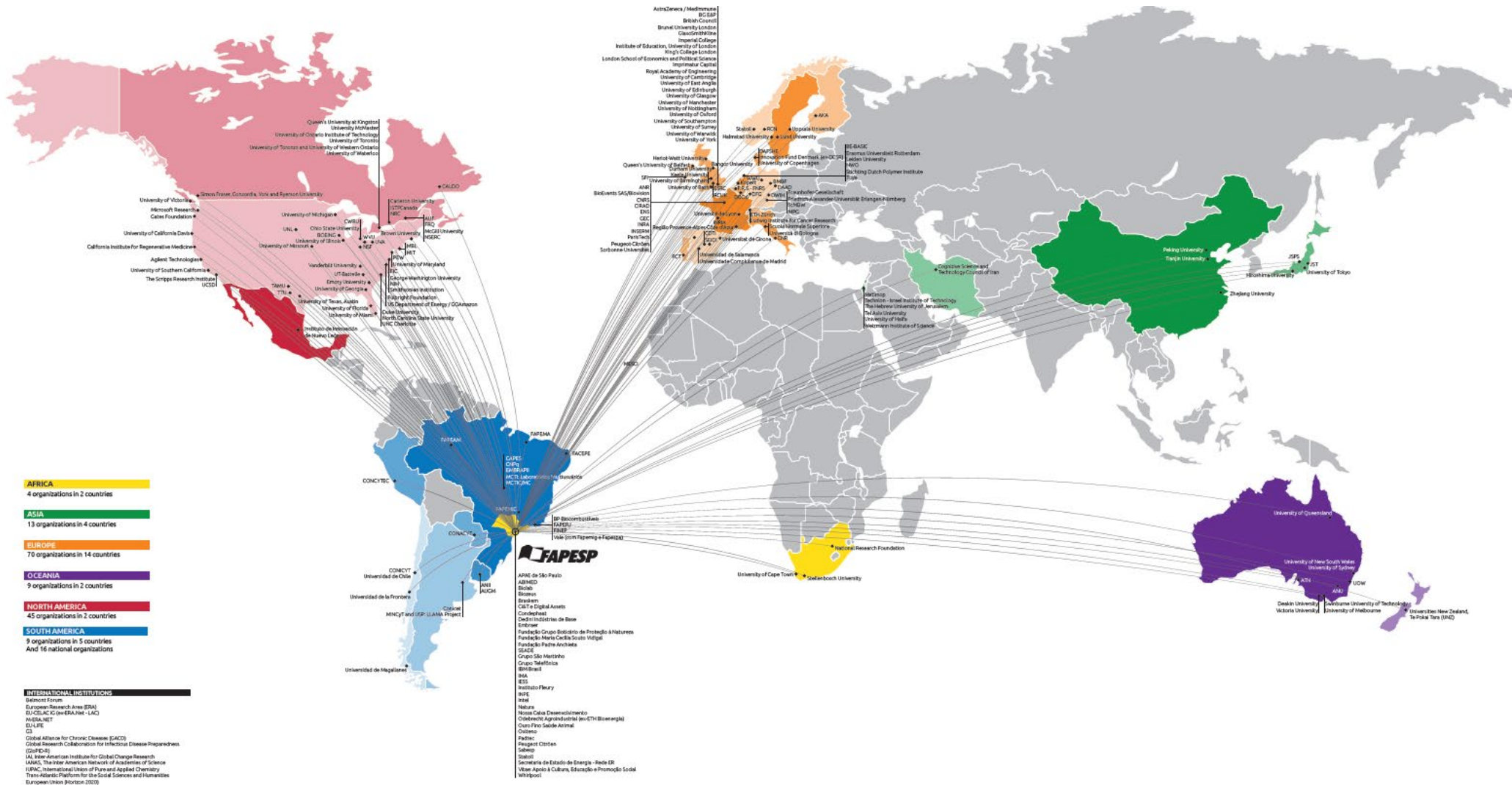
FT: São Paulo as a Tech-hub



FAPESP: International research collaboration

- Vision
 - Make the State of São Paulo an internationally recognized research hub
- Collaboration entails sending and receiving scientists
 - There is internationally competitive research in São Paulo that attracts qualified foreign researchers
- Collaboration is much more than researcher mobility
 - FAPESP targets full research projects, with multi-year duration, conceived, written, presented and developed together
 - Complex objectives, international competitiveness

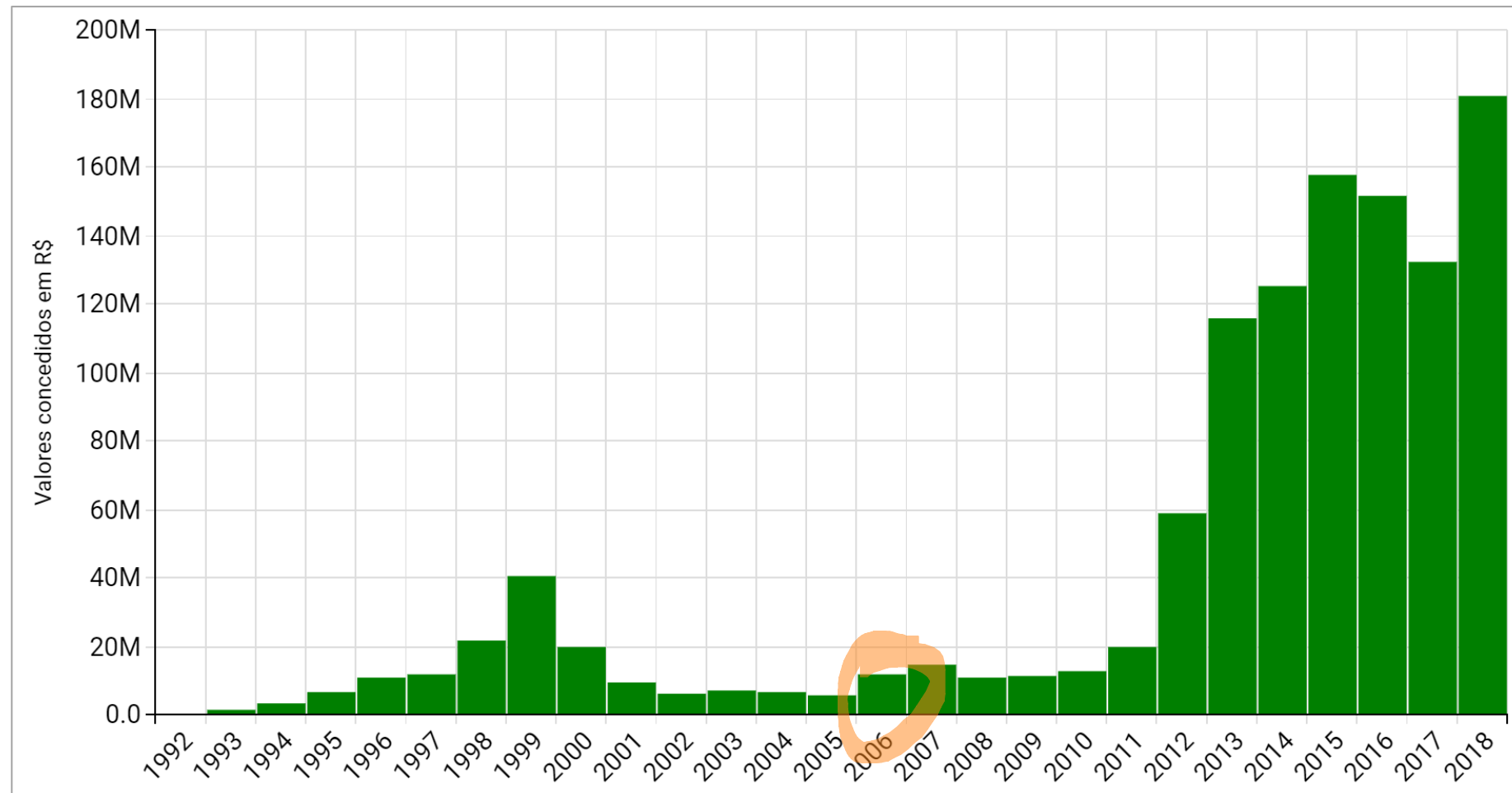
FAPESP's research collaboration connections



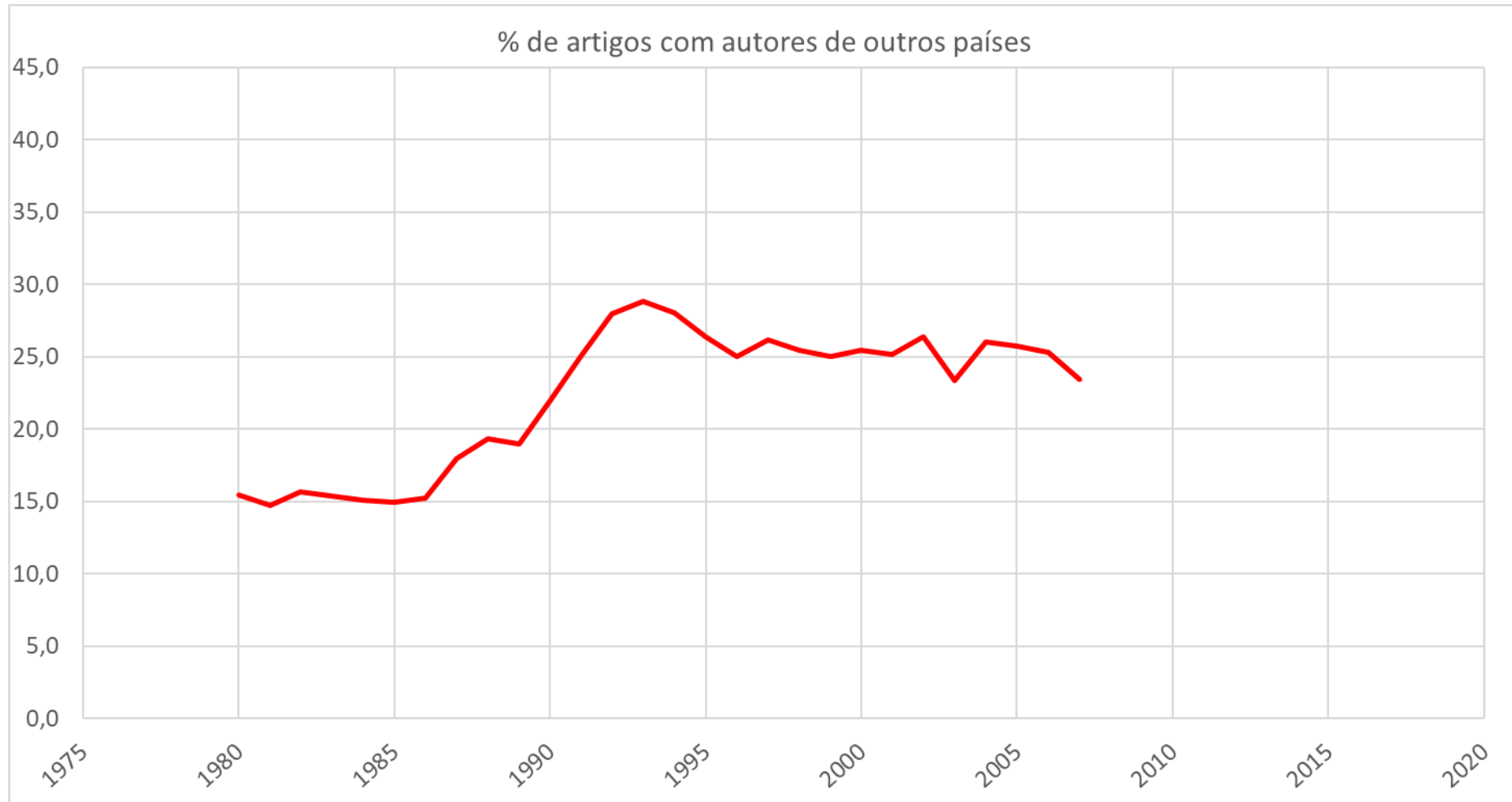
FAPESP: value awarded to grants with (true) international research collaboration

- Agreements with Funding Agencies and Universities
- Projects are conceived jointly
- Peer review selection
- Proposals compete with all other proposals on the table (no set-asides)

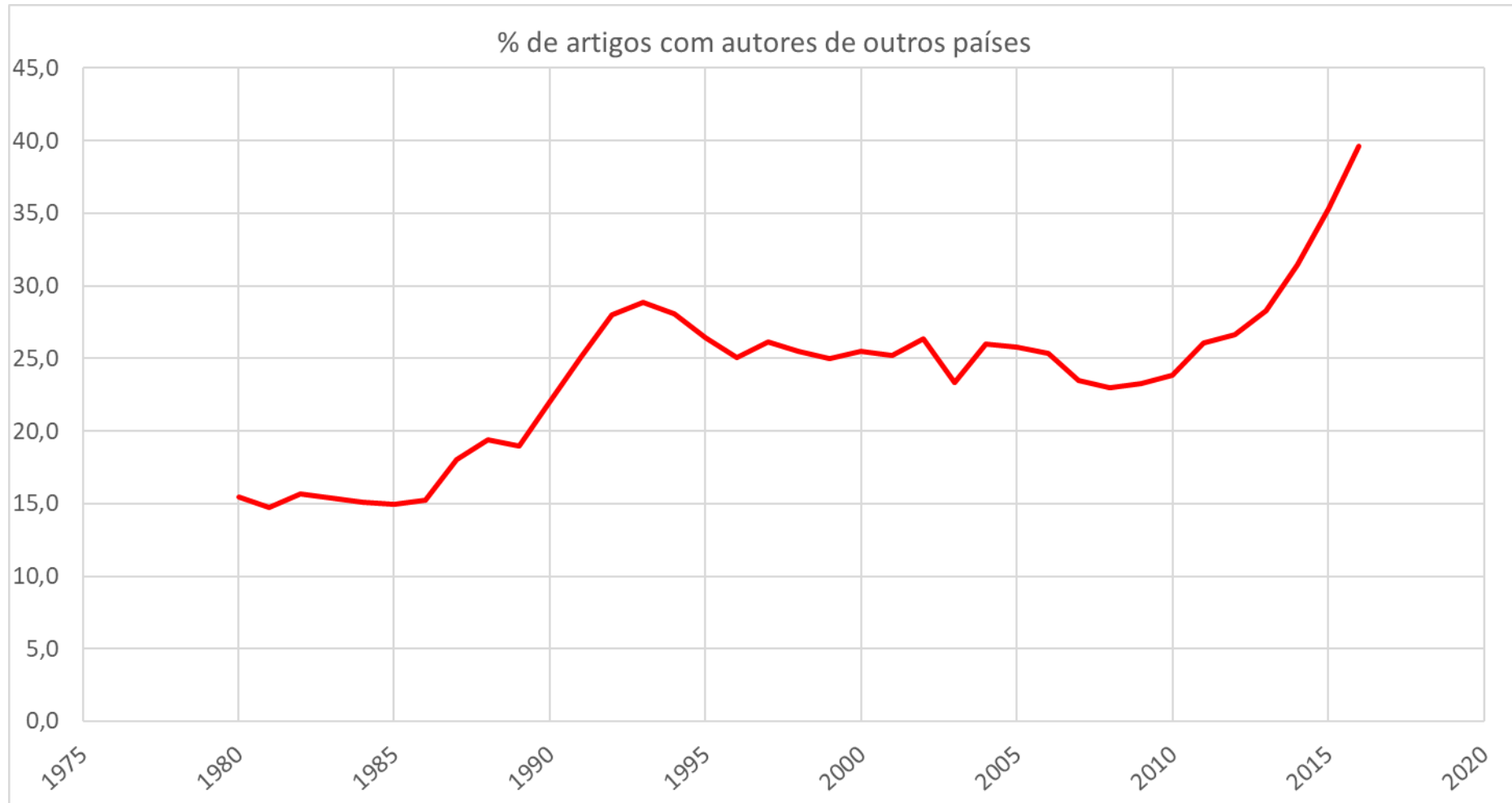
- Plus unilateral FAPESP schemes: visitors, students abroad; Young Investigators



São Paulo: articles with international co-authorship



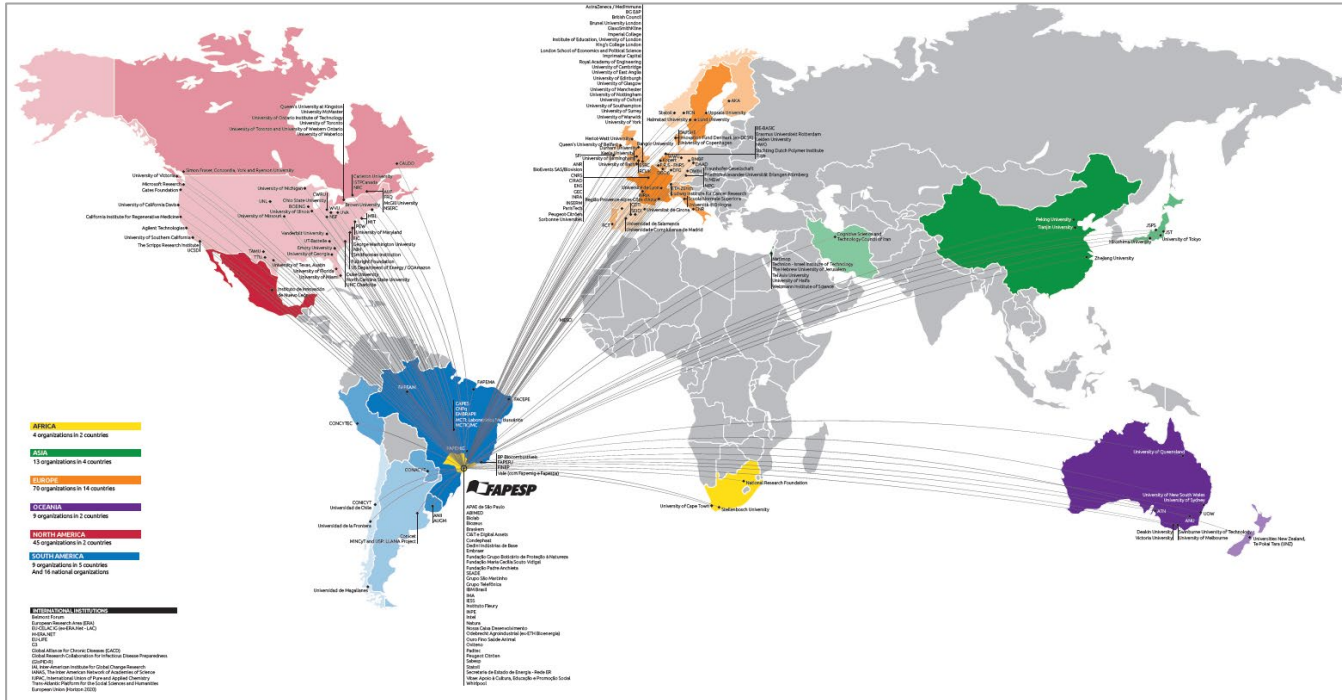
São Paulo: articles with international co-authorship



Opportunities for young scientists in SP: Young Investigator Awards

- Targets researchers with 2-5+ years post-doctoral experience in outstanding groups, outside Brazil
 - Open to Brazilians and non-Brazilians
- 5-years grant, extendable for 1-year
 - Value ranges from US\$ 200 th to US\$ 2 million
 - Fellowship for PI (including travel and installation)
 - Equipment; Consummables; Services; Travel
 - Fellowships for students
- 7,149 proposals, 1,564 awards since 1997
 - 502p/58a in 2018 (1 award every week)
- Info at <http://www.fapesp.br/en/4479>
- Starting 2017: joint calls with Max Planck Society or YI with Max Planck collaborators
 - <http://www.fapesp.br/11986>
- **Starting 2018: Young Investigator Award II → 5 years more for outstanding YI in YIA I**

An internationally connected R&D hub in São Paulo, Brazil



- Good supply of qualified researchers
- Stably funded universities and research agency
- Intense, and growing, industrial R&D
 - University-Industry R&D collaboration
 - Lively start-up scene

To know about research in São Paulo: FAPESP Newsletter – in English

<http://agencia.fapesp.br/en/>

The screenshot shows the homepage of the Agência FAPESP website. The header includes the logo 'Agência FAPESP' and navigation links for 'NEWS', 'VIDEOS', and 'SUBSCRIBE'. Below the header, there are several featured articles and sections:

- FAPESP Week 2016**: A section for 'FAPESP Week 2016' with a logo and text 'FAPESP Week 2016 set to celebrate scientists in Brazil and the US'.
- Milky Way expanded from inside out**: A large article featuring a galaxy image and text: 'Study by team including Brazilian scientists published in *The Astrophysical Journal Letters* shows that formation of the galaxy's stars began in the center and then spread outwards.'
- For the latest news in Brazilian scientific research**: A blue box with a microscope icon and text: 'Subscribe to Agência FAPESP'.
- Interview with Andre Geim | Nobel Prize in Physics 2010**: A video thumbnail showing a man speaking.
- Respirator mask reduces effects of pollution on the heart**: A small article thumbnail.
- Novel biomarker technique gauges field success of insect that parasitizes crop pests**: A small article thumbnail.
- Dengue Chikungunya**: A thumbnail featuring a mosquito and text: 'Promising strategies to combat AIDS pandemic'.
- SEE ALL NEWS**: A link to view all news items.

At the bottom, there are sections for 'Agência FAPESP in social media' and 'Newsletter Agência FAPESP' with a sign-up link.

